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## **COALSALES**

COALSALES, LLC
A Peabody Energy Company

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August 8, 2007

Mr. Scott M. Zimmerman Surface Transportation Board Attn: STB Ex Parte No. 670, 395 E Street, S.W. Washington, DC 20423-0001

Dear Mr. Zimmerman:

This letter is written to recommend Mr. Michael R. Rayphole to serve on the Rail Energy Transportation Advisory Committee (RETAC) currently being formed in response to the Surface Transportation Board's decision in STB Ex Parte No. 670. Specifically, this recommendation is for one of the three "coal producer" representatives. Peabody COALSALES LLC believes Mr. Rayphole is Peabody Energy's best representative to serve in this function for two years and will support his participation on the RETAC if selected.

Mr. Rayphole currently manages Peabody Energy's western transportation. He has responsibility for the annual movement of approximately 160 million tons of Peabody Energy's coal. This coal is transported in unit train, barges and trucks across the U.S. to both electric utilities and industrial customers. His responsibility also includes managing five different unit train railcar sets. Also, he is involved in supporting the development of transportation to support coal as the energy source for several ethanol plants.

Mr. Rayphole brings experience as a member of transportation boards and committees that support the transportation industry. He has served in all Board capacities of the National Coal Transportation Association (NCTA) including President and was instrumental in changing the organization to the National Coal Transportation Association by merging the Western Coal and Transportation Association (WCTA) and The Eastern Coal Transportation Association (ECTA). He was also a key person in developing the ECTA where he served as Vice President of the organization and helped establish the Logistics and Planning Groups now active in the NCTA. Mr. Rayphole has also served as a Board Member of the Inland Waterways Advisory Board and the BNSF Customer Advisory Board.

In an effort to support the establishment of RETAC, Peabody COALSALES respectfully offers Mr. Rayphole to serve as one of the RETAC coal industry representatives. We hope that you will consider him as a valued resource for the Committee.

Sincerely,

Bryan A. Galli



## **Biography**

## MICHAEL R. RAYPHOLE

Present Position: Vice President – Sales and Western Transportation, COALSALES, LLC, St. Louis,

Mo , August 2006 - present.

Responsibilities: Manage issues, contracts, projects and communication with rail and transportation

services for Peabody's Western Mines and provide transportation support for

COALSALES plus sales for certain COALSALES accounts.

Past Positions: Vice President - Sales and Marketing, Peabody COALSALES Company, St. Louis,

Mo., September 2001 - August 2006.

Vice President-Transportation and Customer Service, Peabody COALSALES

Company, St. Louis, Mo., March 1999 - September 2001.

Director-Transportation and Customer Service, Peabody COALSALES Company,

June 1998-March 1999.

Director-Transportation and Customer Service-Western Operations, Peabody

COALSALES Company, Gillette, Wyo., November 1994-June 1998.

Manager-Western Sales, Exxon Coal and Minerals Company, Houston, Texas, 1993-

1994

Manager-Transportation, Exxon Coal and Minerals Company, 1990-1993

Manager-Customer Service, The Carter Mining Company, Gillette, Wyo., 1986-1989 Engineer Manager/Chief Engineer, The Carter Mining Company, 1980-1986. Director-Operations Support, Amax Coal Company, Evansville, Ind., 1978-1980 Assistant Division Superintendent, Amax Coal Company, Terre Haute, Ind., 1976-

1978

Director-Project Planning, Director-Engineering Services, Amax Coal Company,

Indianapolis, Ind., 1973-1976.

Engineer, Amax Coal Company, Terre Haute, Ind., 1968-1973.

Education: Rose Hulman Institute of Technology, Terre Haute, Ind., B.S. in Civil Engineering,

1968.

Registered Professional Engineer

Military Service: Indiana Air National Guard, 1968-1974.

Activities Past board member Inland Waterways User Board, past board member Burlington

Northern Santa Fe Railroad Customer Advisory Board, past board member and President, Western Coal Transportation Association, past board member and Vice President, Eastern Coal Transportation Association. President, United Way, Gillette, Wyo., 1985-1986. Sustaining Membership Enrollment Chairman, Boy Scouts of

America, 1987-1988, 1997-1998, Chocadewakoa District

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